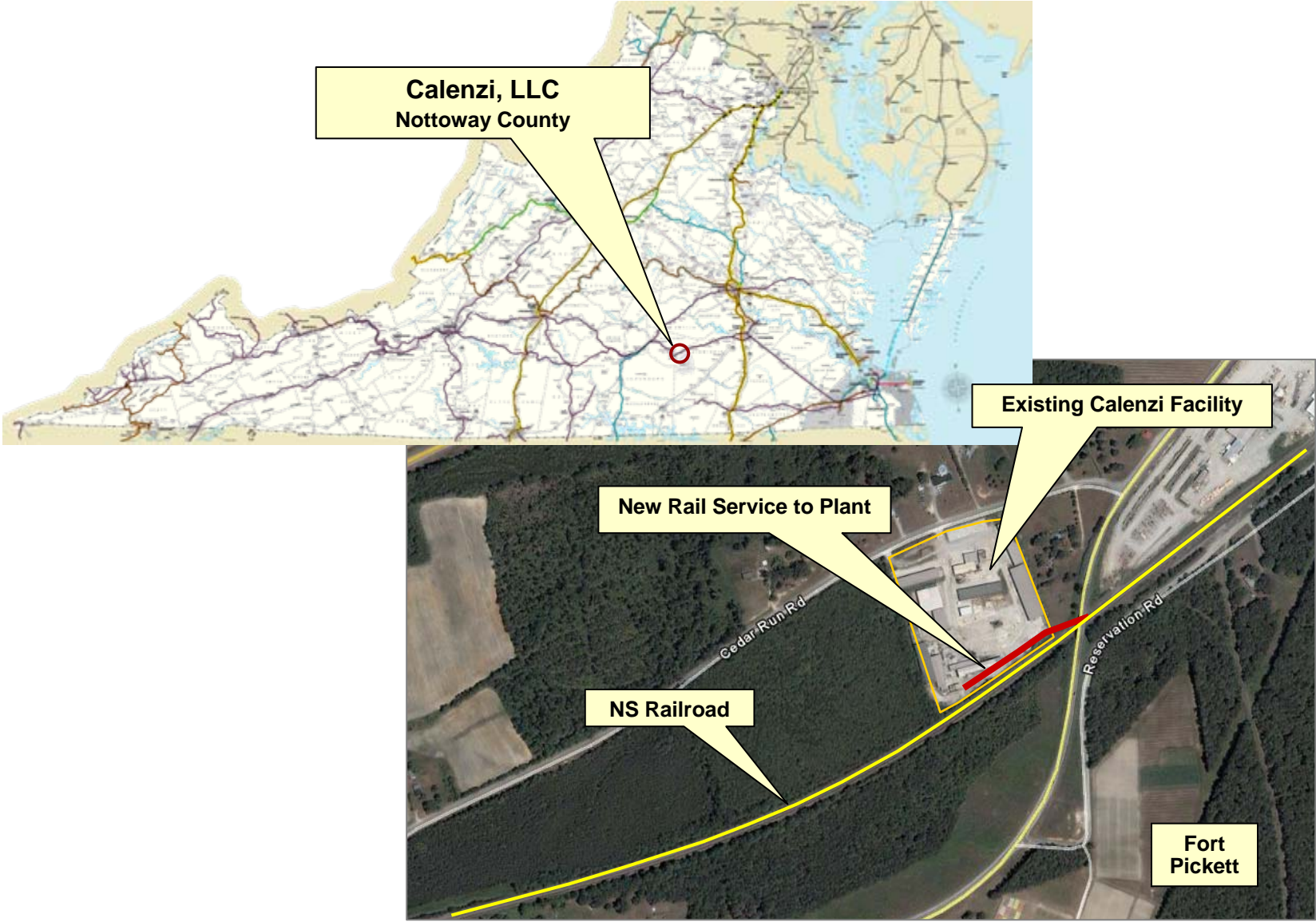


Rail Industrial Access Program Application Briefing

Calenzi, LLC
Nottoway County

Kevin B. Page
Chief of Rail Transportation

Project Location



October 15, 2008

Project Description

- ❑ Calenzi provides warehousing and processing of semi-precious stone such as marble and granite
- ❑ Construction of approximately 500 feet of track to serve the expansion of the existing Calenzi facility near Blackstone and Fort Pickett in Nottoway County
- ❑ Project cost: \$150,000
- ❑ Project provides a connection to the NS Heartland Corridor

Project Benefits

- ❑ The Calenzi facility expansion will generate \$3,000,000 in local investment over next 21 months and will create 10 new jobs by July 2010.
- ❑ Rail access will enable approximately 250 railcar shipments per year upon completion
 - Over 875 trucks per year removed from Virginia highways

Project Scoring

- ❑ Projects are scored based the following criteria:
 - Number of annual carloads
 - Added employment
 - Commonwealth’s portion of track construction per initial capital investment cost
 - Jurisdictional unemployment rate as compared to statewide
 - Project endorsement by the Virginia Economic Development Partnership or Department of Business Assistance to bring or expand industry in Virginia
 - Non-state contributions to track construction
 - Contribution to the long term viability of a rail line
- ❑ This project scored “Fair” at 60 out of 100 points.

Recommended Project Funding

Applicant	Total Project Cost	Recommended CTB Allocation	Matching Funds from Calenzi, LLC
Calenzi, LLC	\$150,000	\$85,000	\$65,000

The Rail Industrial Access program specifies that no more than \$300,000 of unmatched funds may be allocated to any one project in any fiscal year. Rail Industrial Access funds in excess of \$300,000 are matched dollar-for-dollar by the grantee or from other non-program sources.

DRPT will present this project for action at the November 2008 CTB meeting.

Contracting Process

- ❑ Agreement will include the following framework:
 - Project description
 - Project budget
 - Project schedule
 - Design, engineering and construction criteria
 - Performance
 - Employment – Achieved first 24 months
 - Carloads – Achieved first five years and maintained thereafter for 15 years
 - Recovery for failure to perform
 - Payment and acceptance of project
 - Commonwealth's ownership interest in the work for 15 years
 - SWAM and non-discrimination
 - Assignment/Amendment



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