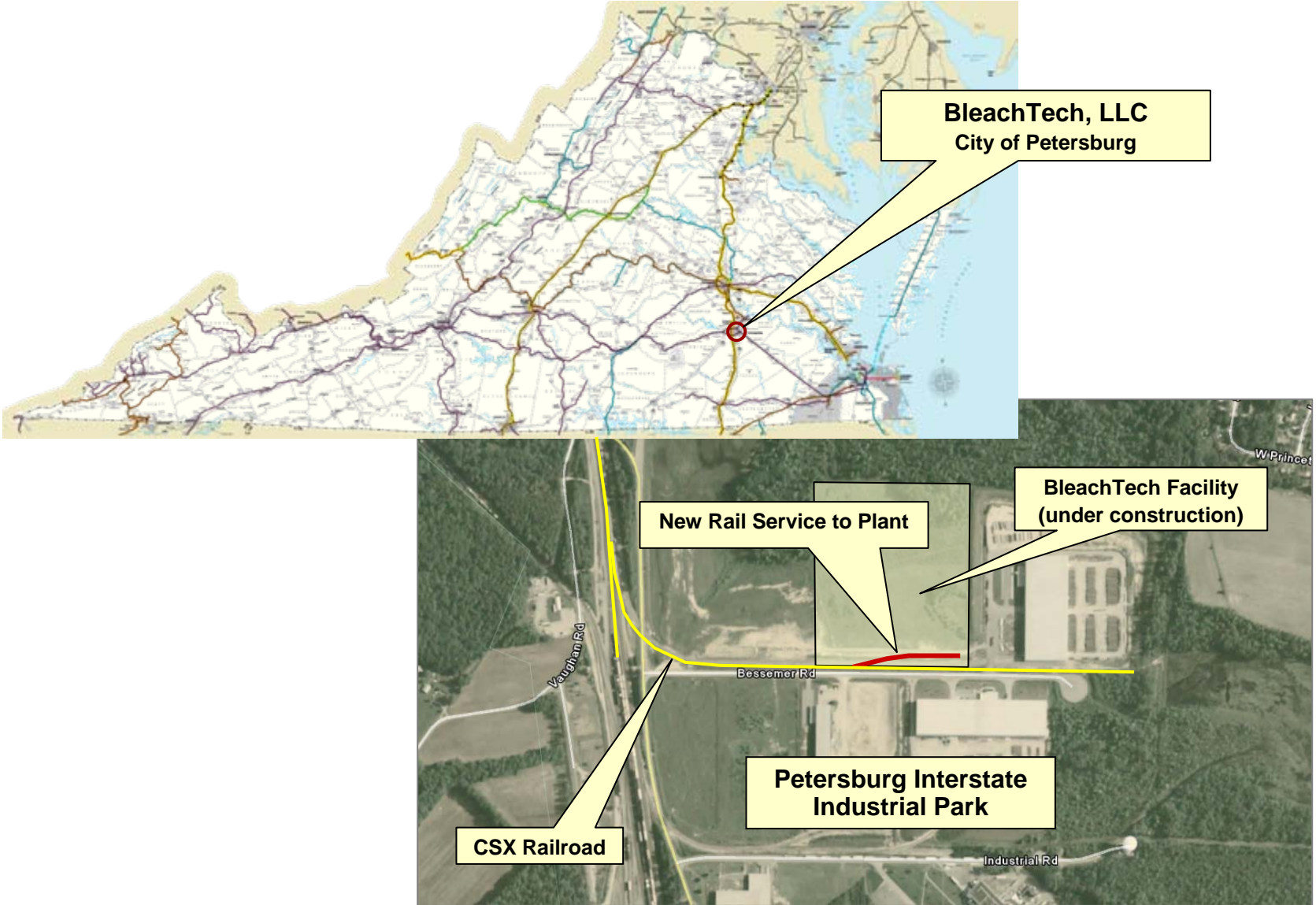


Rail Industrial Access Program Application Briefing

**BleachTech, LLC
City of Petersburg**

**Kevin B. Page
Chief of Rail Transportation**

Project Location



October 15, 2008

Project Description

- ❑ BleachTech provides bleaching solutions, and the new plant in Petersburg will serve the growing regional market in Virginia, North Carolina and Maryland
- ❑ Construction of approximately 1,265 feet of track to serve the new BleachTech facility in the City of Petersburg
- ❑ Project cost: \$300,000
- ❑ Project provides a rail connection to the CSX I-95 rail corridor

Project Benefits

- ❑ The BleachTech facility will generate \$20,000,000 in local investment by mid 2009 and will create 26 new jobs by late 2010

- ❑ Rail access will enable more than 200 railcar shipments per year upon completion
 - Over 700 trucks per year removed from Virginia highways

Project Scoring

- ❑ Projects are scored based the following criteria:
 - Number of annual carloads
 - Added employment
 - Commonwealth’s portion of track construction per initial capital investment cost
 - Jurisdictional unemployment rate as compared to statewide
 - Project endorsement by the Virginia Economic Development Partnership or Department of Business Assistance to bring or expand industry in Virginia
 - Non-state contributions to track construction
 - Contribution to the long term viability of a rail line
- ❑ This project scored “Fair” at 64 out of 100 points.

Recommended Project Funding

| Applicant | Total Project Cost | Recommended CTB Allocation | Matching Funds from BleachTech |
|------------------------|---------------------------|-----------------------------------|---------------------------------------|
| BleachTech, LLC | \$300,000 | \$300,000 | \$0 |

The Rail Industrial Access program specifies that no more than \$300,000 of unmatched funds may be allocated to any one project in any fiscal year. Rail Industrial Access funds in excess of \$300,000 are matched dollar-for-dollar by the grantee or from other non-program sources.

DRPT will present this project for action at the November 2008 CTB meeting.

Contracting Process

- ❑ Agreement will include the following framework:
 - Project description
 - Project budget
 - Project schedule
 - Design, engineering and construction criteria
 - Performance
 - Employment – Achieved first 24 months
 - Carloads – Achieved first five years and maintained thereafter for 15 years
 - Recovery for failure to perform
 - Payment and acceptance of project
 - Commonwealth's ownership interest in the work for 15 years
 - SWAM and non-discrimination
 - Assignment/Amendment



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