



ECONOMIC DEVELOPMENT ACCESS PROGRAM Isle of Wight County – Shirley T. Holland Intermodal Park

Russ Dudley, Local Assistance Division

July 18, 2023

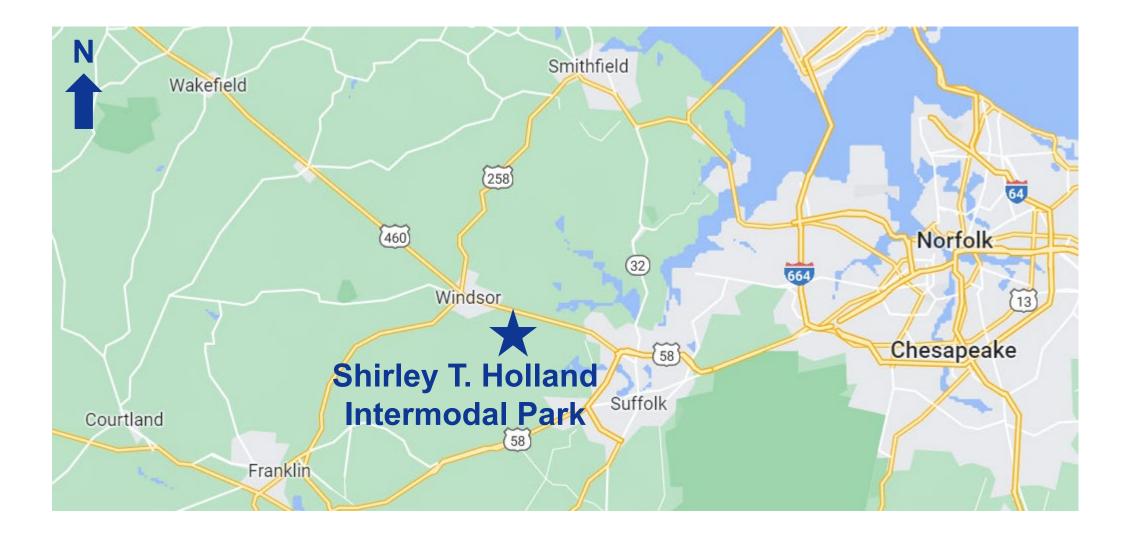
Economic Development Access (EDA) Program

- Provides funding to construct new roads or upgrade existing roads that serve new or expanding economic development sites
- Localities submit applications for EDA Funding to VDOT and the Commonwealth Transportation Board (CTB) approves project allocations
- Projects can be Traditional projects (named business) or Bonded projects (speculative with no commitment)
 - Traditional projects: Known business and sufficient capital investment is documented prior to expenditure of Program funds
 - Bonded projects: Funds are made available with provision of appropriate surety by the locality

Bonded Economic Development Access Projects

- The EDA Program provides allocations to localities, where no establishment is under firm contract to build or when the identity of the qualifying establishment is held confidential
- The locality must guarantee to the CTB that a bond or other acceptable surety will be provided to cover the anticipated cost of the project
- The time limit for bonded projects is five years from the date the CTB approves, by resolution, the project and funding allocation
- The maximum allocation for a Bonded EDA Project is:
 - \$700,000 State Funds (Unmatched)
 - \$150,000 State Funds (Matched)
 - \$150,000 Local Funds (Required Local Match)

Project Location: Isle of Wight County, Virginia



New Economic Development Access Project Request

- The proposed access road will extend William A. Gwaltney Way to serve a 43-acre lot in Shirley T. Holland Intermodal Park
- Project details:
 - Project ECON-046-753
 - Construction of a 0.34 mile long, 28-foot wide access road
 - One travel lane each way with sidewalks, curb and gutter
 - Isle of Wight County has provided a total project estimate of \$1,988,959
 - Proposed Project Allocation: \$850,000
 - (\$700,000 unmatched, \$150,000 matched)

Project Location: Isle of Wight County, Virginia





Construction Starts Summer 2023

Lang Williams, SIOR Executive Vice President +1 757 679 9106 lang.williams@colliers.com H. Ashton Williamson, MAI, SIOR Executive Vice President +1 757 288 3438 ashton.williamson@colliers.com

NO COMMERCE CENTER

DR Ben Anderson Associate +1 757 634 9902 ben.r.anderson@colliers.com For Lease

460 Commerce Center 12375 William A. Gwaltney Way Windsor, VA 23487

- Class A New Construction
- Scheduled Summer 2023 Ground-Breaking

Colliers

- Potential Incentives:
 - Virginia Enterprise Zone
 - Foreign Trade Zone #20
 - Port of Virginia Economic and Infrastructure Development Grant Program
 - Economic Development
 Incentive Grant (EDIG)
- Direct Access to Port of Virginia Marine Terminals
- Zoning supports light manufacturing, warehousing, and distribution uses

Bonded EDA Project Scorecard (Speculative Industry)

Application Evaluative Criteria	Project Score	MAX Points
Total Expected Capital Investment* 3X allocation (only for Double Distressed localities) – 5 points 4X allocation (only for Single Distressed localities) – 10 points 5X allocation or greater – 15 points *Speculative projects receive points for the minimum expected Capital Investment	15	15
Site's Potential for Capital Investment* Low potential for Capital Investment – 20 points Medium potential for Capital Investment – 30 points High potential for Capital Investment – 40 points *VEDP will provide support with determining the Site's Potential for Capital Investment	40	40
Expected / Potential Full Time (FT) Job Creation* 0-50 FT Jobs Created – 5 points 50-150 FT Jobs Created – 10 points More than 150 FT Jobs Created – 15 points *VEDP to provide support with verifying the full-time job creation numbers	15	15
Need for Access Road Existing roadway to the site needs to be improved – 10 points Traffic impact analysis supports the proposed project – 10 points or No existing roadway provides access to the site – 20 points	20	20
Level of Distress* Single Distressed locality (unemployment or poverty rate over State average) – 5 points Double Distressed locality (unemployment and poverty rate over State average) – 10 points *As defined by the VEDP's Commonwealth Opportunity Fund	0	10
TOTAL	90	100

D

- September 2023 meeting, the CTB will be presented with a Resolution proposing to establish a new EDA Project, ECON-046-753
- Following CTB approval, VDOT and Isle of Wight County will enter into a Standard State-Aid Agreement
- Isle of Wight County will administer this project

