



Virginia Department of Rail and Public Transportation

Rail Industrial Access Program Application Briefing

Superb Solutions For You, Inc.

Town of Waverly, County of Sussex, Virginia

Jeremy Latimer
Director of Rail
Programs

Project
Location:

Superb Solutions
For You, Inc.
Waverly, VA



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Superb Solutions For You, Inc.
Waverly, VA



Project Summary

- **Superb Solutions For You, Inc. is a start-up water treatment chemical company which will be located in Waverly, VA.**
- **The new facility will allow shipment of 260 carloads per year and help divert in and outbound truck traffic from secondary roads and highways.**



Project Summary



- **Application for \$230,810 in Rail Industrial Access Funds**
 - **\$2.3M Total Estimated Capital Expenditure**
 - **Track rehabilitation and connection to mainline**
 - **Purchase of existing industrial facility in Waverly, VA**
 - **\$360,810 Estimated Rail Project Cost**
 - **Capital expenditures outside the \$230,810 grant will be paid for by the applicant**
 - **Cost overruns responsibility of applicant**

Public Benefits

- **Public Benefits:**
 - **260 railcars annually due to the new facility**
 - **25 newly created jobs associated with this start-up business**
 - **55% of in and outbound shipping will be by rail**
- **Application scores 60 of 100 points**
- **Minimum threshold will be 10 new carloads**



Questions?

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