



## Civil Rights and Toll Relief Update

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## DBE Certification Requirements

- ✓ **51% owned and controlled by one or more socially and economically disadvantaged individuals**
- ✓ **Small Business Administration**
  - ✓ **Annual gross receipts - \$23.98 million**
  - ✓ **Personal net worth - not to exceed \$1.32 million**



## Business Opportunity and Workforce Development Center (BOWD)

\* **Established in 2007**

- ✓ **Empowers DBE firms with the tools to become self-sufficient and competitive**
  - ✓ Partnerships with diverse group that makes things happen
  - ✓ Provides business assessment tools
  - ✓ Marketing and web design
  - ✓ Targeted assistance with cash flow management, business plan development and work plan
  
- ✓ Redesign to: increase the number of new DBEs; increase the number of DBEs to become prime contractors; increase the number of opportunities for partnership/mentoring/training from prime contractors; partner with industry associations to meet mutual goals



## Transportation DBE Advisory Council (TDAC)

- **Provides recommendations to VDOT Commissioner, and appropriate divisions, on behalf of DBE firms**
  - ✓ **Meets quarterly around the state**
  - ✓ **VDOT/DBE Advisory Council – formed 2015**
    - ✓ Joint committee of upper and middle management at VDOT and the TDAC formed to improve business and operational functions for the DBE firms



## Virginia Small Business Enterprise Program (VSBEP)

- **Increase number of competitively awarded contracts to small businesses**
- **Maximize contract opportunities**
- **Minimize contract bundling**
- **Promote use of small business in VDOT contract and subcontract opportunities (Prime)**



## Meeting the Challenges

### VDOT – Internal Processes for SWaM

- ✓ Update policies, procedures and EWPs to reflect directives in EO20
- ✓ Improve SWaM subcontractor data collecting
- ✓ Add special provision to report SWaM subcontracting payments on construction contracts



## Meeting the Challenges for SWaM

### VDOT – Goods, Services & Capital Outlay

- ✓ **De-bundle maintenance service contracts – currently \$40M annually, remove set-aside cap restriction**
- ✓ **Capital Outlay architectural design contracts – set aside for award to certified small businesses**
- ✓ **Small business subcontractor reporting requirements added to facility construction contracts**



## SWaM Expenditures – FY17 2<sup>nd</sup> Quarter

FY2017 Target	FY2016 EOY	SWaM FY17 Q2	SB	WB	MB
42%	39.75%	34.64%	25.81%	4.48%	4.36%
		\$224,773,5841.25	\$167,431,397.07	\$29,039,570.93	\$28,302,613.25



## VDOT SWaM Percent Participation Comparison

<b>Business Type</b>	<b>FY 06</b>	<b>FY 14</b>	<b>FY 15</b>	<b>FY 16</b>
Small	6.16%	23.25%	26.95%	26.08%
Women	3.79%	2.94%	4.84%	6.24%
Minority	1.67%	3.30%	5.60%	7.44%
<b>SWaM</b>	<b>11.62%</b>	<b>29.48%</b>	<b>37.39%</b>	<b>39.75%</b>



## P3 Project Expenditures

Project	Description	Contract Amount	DBE Goal	DBE Goal Amount	SWaM Goal	SWaM Goal Amount
395 Express Lanes Ext.	Eight-mile extension of the 95 Express Lanes from Edsall Road in Fairfax City to Eads Street in Arlington.	\$336M	10%	\$33.6M	19%	\$68.84M
I-66	Outside the Beltway	N/A	15%	N/A	27%	N/A
I-66	Inside the Beltway (No Federal Funds)	N/A	0%	N/A	0%	N/A
I-495 Express Lane	Capital Beltway High Occupancy Toll (HOT) Lanes	\$1.347B	15%	\$202M	25%	\$326M
I-95 Epress Lanes	High Occupancy Toll Lanes	\$655M	10%	\$65M	19%	\$124M
Elizabeth River Tunnels	Rehabilitation of existing downtown and Midtown tunnels, the construction of a new parallel midtown tunnel, and the extension of the MLK Freeway	\$897M	12%	\$107M	23%	\$202M

## Toll Relief

### Toll Relief

- ✓ The Toll Relief Program was developed to help ease the financial burden of Elizabeth River Tunnels tolls on Norfolk and Portsmouth residents most impacted
- ✓ The first program of its kind in the nation offers a 75-cent per trip refund to qualified Norfolk and Portsmouth residents who frequently travel through the Downtown and Midtown tunnels

### Program Funding

- ✓ Elizabeth River Crossings, operators of the Elizabeth River Tunnels, will pay \$500,000 a year for 10 years to help offset the cost of tolls on those users most financially stressed.

## Toll Relief (continued)

### To qualify for Toll Relief, participants must:

- ✓ Reside in Norfolk or Portsmouth
- ✓ Earn \$30,000 or less per year
- ✓ Have or open a Virginia E-ZPass account

Once a participant's Virginia E-ZPass transponder has recorded eight or more trips through the Downtown or Midtown tunnels during a calendar month, a 75-cent per trip refund is credited to his or her Virginia E-ZPass account.



## Toll Relief (continued)

### 2017 Toll Relief Application Period and Results

- ✓ The 2017 application period began Thursday, Dec. 1, 2016, and concluded Wednesday, Feb. 15, 2017
- ✓ 2094 people were approved
- ✓ Toll relief benefits began March 1, 2017



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