

# Rail Industrial Access Program Application Briefing

Trex Company, Inc.  
Frederick County, Virginia

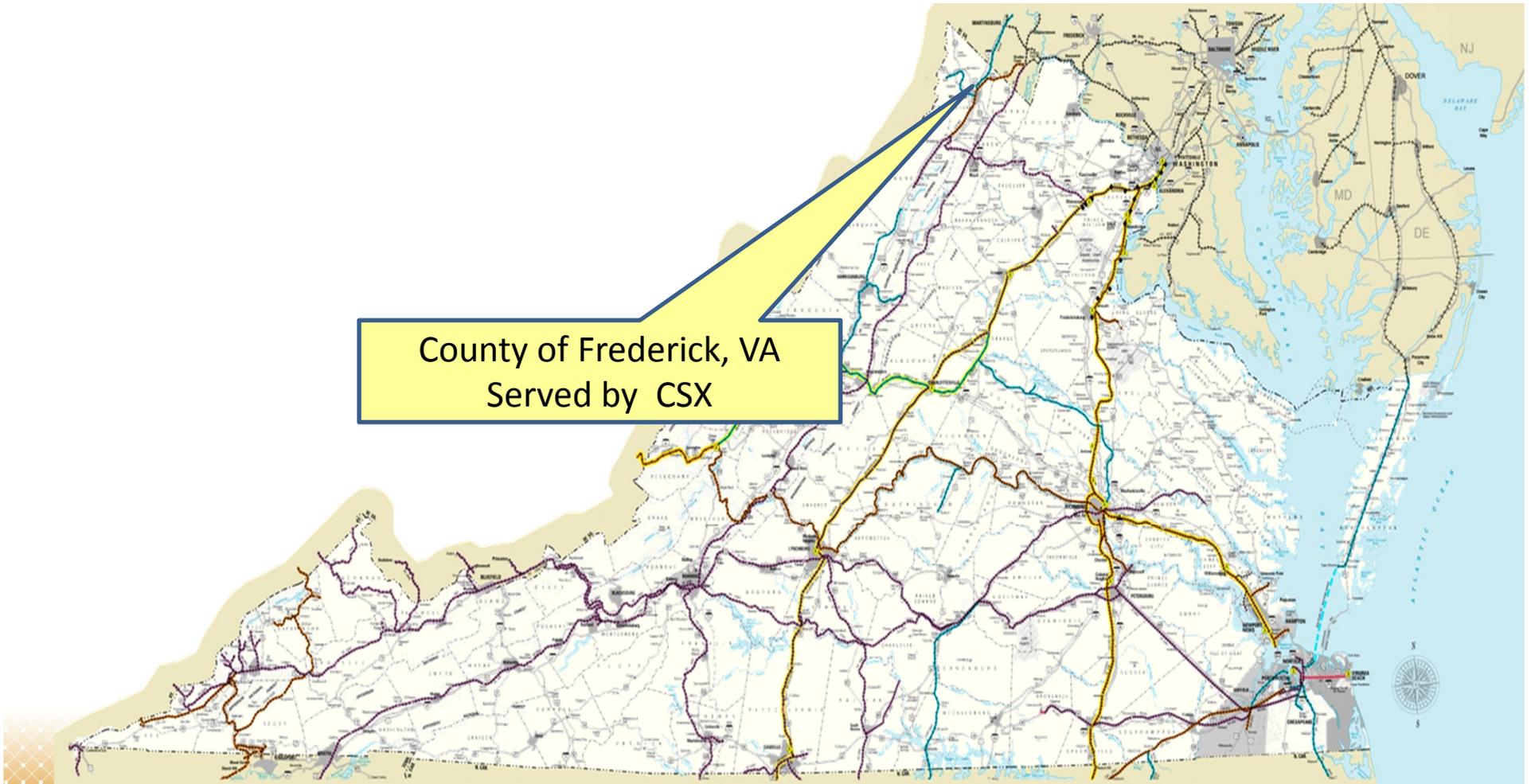
Jeremy Latimer  
Rail Transportation Programs Administrator

# Project Location

## Trex Company, Inc.



# Project Location Trex Company, Inc.



## Project Summary

- Trex Company, Inc. is a composite decking and railing company using wood-alternative products.
- Trex has been located in Frederick County for 20 years and grown its operations into the largest market share of composite decking in North America.
- This rail expansion project is part of a planned expansion of Trex with their new plastic pellet business.
  - The rail expansion will increase their ability to ship finished products by rail at a reduced cost to their decking customers
  - It will also enable them to ship the plastic pellets to industries which depend on rail rather than truck
- This application supports business growth in Frederick County.



# Project Summary

- Application for \$300,000
  - \$3M Estimated Capital Expenditure
    - Land Acquisition
    - Building Improvements
    - Rail Construction
  - \$2.7M Estimated Rail Project Cost
  - Cost overruns responsibility of applicant
- Public Benefit Metrics:
  - 250 additional railcars annually,
    - 95 existing cars per year
  - 125 new jobs associated with this expansion
  - Ratio of railcar/trucks is approximately 6% (345 railcars/5900 trucks)
- Application scores 55 of 100 points.





[www.drpt.virginia.gov](http://www.drpt.virginia.gov)  
804-786-4440