

Creating a Focused Agency

Gregory Whirley Commissioner January, 2012



VDOT has endured much change

DOT

- > VDOT has and continues to make tremendous progress
- VDOT is a more focused agency
- > VDOT is getting back to basics (maintenance and construction)
- VDOT has had many successes but must stabilize in order to build on them

We have a plan . . . and we're working our plan. . .

Organizational

Staffing

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- Local Office Closings
- Reorganization

Programmatic

 2011 - Largest Transportation
Funding Package since 1986

Year	Annual Budget
FY2009	\$3.9 B
FY2012	\$4.8 B

Enduring Change BENCHMARK TARGE

Employment Level	07/01/08 STRENGTH	BENCHMARK 09/01/08 STRENGTH	TARGET 07/01/10	CURRENT 11/01/11 STRENGTH
Classified	8,472	8,464	7,500	7,010
Classified – Central Functions	1,321	1,332	1,020	974*
Classified – Field	7,151	7,132	6,480	6,036*
Wage	520	503	N/A	325

* ~ 286 employees operationally report and are physically located in the field (i.e. Right-of-Way, Human Resources and Procurement staff) but administratively report centrally.

Progress, Focus and Getting Back to Basics

How are we getting there?

- Implement Audit Findings (four major audits from 2010):
 - A program assessment of the Virginia Public-Private Transportation Act program.
 - An independent performance audit of operations and maintenance, the VDOT blueprint, and project development practices
 - A review of research programs
 - A JLARC review of VDOT's planning and programming activities
- Implement VDOT's Business Plan
 - The path for continuous improvement
- Focus on Delivering the Maintenance and Construction Program
 - Our core business

Progress, Focus and Getting Back to Basics (New Leadership – Not New Positions) January 2010 - Present

- Governor McDonnell appointed a Chief Deputy Commissioner. The nine Districts now report to the Deputy, which brings more focus and direction on maintenance spending, project delivery, and emergency response to district operations.
- ✓ Eliminated Chief of Research and Technology

TDC

- Created a new Chief of Administration to consolidate agency focus on administrative functions by eliminating Chief of Organizational Development, Chief of Equal Business and Employee Opportunity and Chief of Communications
- Hired a new Chief Financial Officer to focus on the overall financial condition of VDOT. This will enhance our overall financial controls and stewardship and accountability.
- Created a new Chief of Planning and Programming to put more focus on the development of our long-term construction program.⁵

Progress, Focus and Getting Back to Basics (New Leadership – Not New Positions) January 2010 - Present

Hired 3 new District Administrators

- The Governor appointed a leader for the recently created PPTA Office
- ✓ Hired a new Director of VCTIR (Formally Research Council)
- ✓ Hired 8 new Division Administrators:
 - ✓ Hired a new State Construction Engineer
 - ✓ Hired a new State Maintenance Engineer
- ✓ Hired 4 new District Maintenance Managers
- ✓ Hired 19 staff to develop plans for projects, which was another area reviewed in the audit.
- ✓ Hired staff to restore the emergency staff to the proper levels, as noted in the audit.

VDOT's Business Plan provides a plan to meet the Governor's multimodal strategic plan.

Goal 1 – Establish a seamless multimodal system that moves people & freight

- Annually set aside 10% to 15% of the construction program for new preliminary engineering (PE) phase starts
 - ✓ Programmed an average of 11% annually in FY12-17 SYIP
- Accelerate project delivery

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- Advertised / awarded \$1.2 Billion in maintenance and construction contracts from July, 2010 to December, 2010
 - ✓ Included ~ \$82 million in Design Build Contracts
- Advertised/awarded ~ \$1.8 Billion in maintenance and construction contracts from January, 2011 to December, 2011.

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- ✓ Includes ~\$396 million in Design Build Contracts
- ✓ Over \$1.3 billion from July, 2011 to December, 2011
- Re-establish the monthly 24-month project delivery/advertisement meetings and the district quarterly review meetings
 - ✓ Meetings began August, 2011

Goal 2 – Ensure the transportation system promotes and supports economic opportunity

VDOT

•	Adv	ance Public-Private Partnerships	
	\checkmark	Downtown/Midtown Tunnel/MLK (contract value: \$2.1B)	
		✓ Commercial Close	Q4 2011
		✓ Financial Close	Q2 2012
	\checkmark	Route 460 (contract value: \$1.8B)	
		✓ Commercial Close	Q3 2012
		✓ Financial Close	Q4 2012
	\checkmark	Interstate 95 HOT Lanes (contract value: \$939M)	
		✓ Commercial Close	Q1/2 2012
		✓ Financial Close	Q3 2012
	\checkmark	Coalfields Expressway – Doe Branch/Pound Connector	
		(3 rd Amendment: \$3.8M)	
		✓ Notice to Proceed	Q4 2011
	\checkmark	Route 58 (contract value: \$120M)	
		✓ Notice to Proceed	Q4 2011

Goal 3 – Develop a unified and collaborative transportation planning and implementation process

- Conduct SYIP planning and programming sessions with MPO's/PDC's
 - ✓ Fall meetings complete

- Support land use efforts with localities
 - Worked with stakeholders working group to address concerns with secondary street requirements and traffic impact analysis reviews
 - ✓ CTB adopted amended secondary street requirements in October, 2011
 - Commissioner approved changes to Access Management and Traffic Impact Analysis Regulations

Goal 4 – Establish sustainable and stable financial support

- Issue bonds: \$1.8B in CPR and \$1.1B in GARVEE Bonds over 3 years
 - ✓ \$600 million in CPR bonds sold in May, 2011

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- ✓ \$600 million in CPR bonds scheduled for sale in May, 2012
- ✓ On schedule to sell \$350 million in GARVEE bonds in February, 2012
- Increase Revenue Sharing Program (VDOT/Locality partnership)
 - ✓ The CTB approved \$103 million for the FY12 program
 - ✓ Anticipate budget amount of ~ \$150 million for the FY13 program
- Develop and implement program guidelines and procedures for the Virginia Transportation Infrastructure Bank (VTIB)
 - ✓ Initial capitalization at \$283 million
 - ✓ CTB adopted guidelines in September, 2011
 - Received first application in December, 2011

The above mirrors the Governor's 2011 Transportation Plan

Impact of the Governor's Transportation Funding Package

Project Status

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- 111 projects are complete
- 363 projects are underway for Preliminary Engineering
- 106 projects are underway for Right-of-Way
- 156 projects are underway for Construction
- 290 projects are expected to begin construction over the next three years based on funding allocations from the various bond sales

Public Private Partnerships

- Total funding supporting PPTA Projects in the FY 2012-2017Six-Year Improvement Program \$1.5 billion
- Projects include:
 - Route 460
 - Downtown/Midtown Tunnel/MLK
 - Interstate 95 HOT Lanes
 - Coalfields Pound Connector

Goal 5 – Be an innovative pacesetter in technology, environmental protection and system management

- Implement Cardinal (a financial system for the Commonwealth)
 - ✓ VDOT system December 2011

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- ✓ Commonwealth system (pilot) September 2012
- ✓ Comptroller-controlled system July 2013
- Employ cost-effective techniques (full-depth in-place pavement reclamation and recycling and Quiet Pavement technology)
 - ✓ Pilot projects complete and underway
- Explore private sponsorships of various programs
 - ✓ Contracts awarded for 511 roadway signing/website and Rest Areas.
- Actively manage and operate highways so they are safe, incidents cleared quickly and travel times are reliable
 - Implement a Traffic Management System on I-66 Request for Information issued in October, 2011
 - ✓ Piloting snow plow GPS and interactive mapping (NOVA Winter 2012)

Virginia has been recognized as a "pacesetter" by FHWA₂ regarding their new Every Day Counts initiative

- Goal 6 Maintain a strong customer focus to address travel and business needs
- Increase overall VDOT Customer Satisfaction

- Developing strategies to upgrade Customer Service Center technology and processes
- ✓ Conducting after-call surveys of Customer Service Center users
- ✓ Evaluating use of GIS technology to communicate with citizens
- ✓ Awarded new 511 Virginia Traffic Information contract in September, 2011
- Evaluating strengthening role and authority of Residency offices
- Expand the use of interstate safety service patrols
 - ✓ Statewide operations contract request for proposals Dec. 2011
- Display real-time travel times in NOVA and Hampton Roads corridors
 - NOVA Interstate 66 began in August, 2011
 - ✓ NOVA Interstate 95 began in December, 2011
 - ✓ Hampton Roads "Reach the Beach" Summer 2012

Goal 7 – Improve safety across all modes of transportation by reducing transportation related injuries, fatalities, and crashes

- Develop and implement a new Strategic Highway Safety Plan
 - ✓ Federal requirement for Highway Safety Improvement Program projects
 - ✓ Partnership with VSP, DMV, DOE, DOEM, DOH
 - ✓ Under development 2012 completion

• Direct Highway Safety Improvement Plan (HSIP) funds to invest in pavement marking, markers, and other safety features

✓ \$42 million has been reallocated off of 250 inactive projects for this purpose

Goal 8 – Develop and maintain a competent and stable workforce which maximizes human capital

• Improve employee morale, retention and productivity

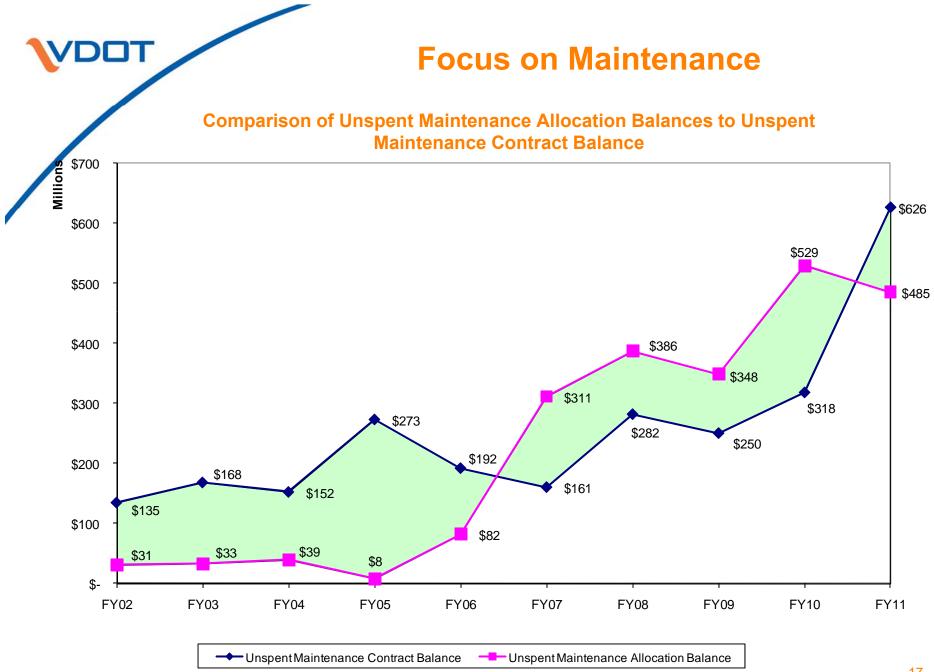
✓ Reinstituted:

- ✓ Garver Leadership Conference
- ✓ Employee ROADEO
- ✓ Equipment Management Workshop
- ✓ Commissioner's Awards of Excellence
- ✓ Core Development Program
- ✓ Inspector Trainee Program
- Recognize the importance of our employees
- Plan and coordinate the transition of the VDOT Office of Inspector General into the newly created Office of the State Inspector General effective July 1, 2012
 - ✓ Transition plan underway

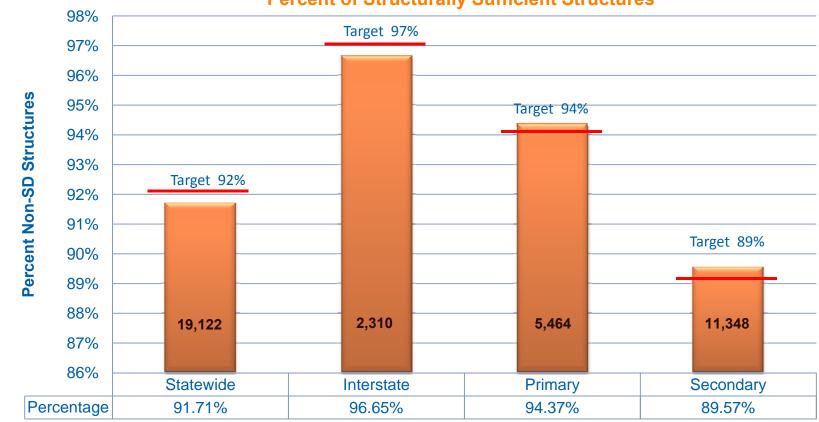
Focus on Delivering the Maintenance and Construction Program Our core business

Maintenance:

- Plan maintenance work to utilize available funds and to accelerate maintenance work to reduce the growing carryover balance
 - Doubled paving contracts advertised in FY11 and FY12 (increased contract value from \$200 million annually to \$400 million)
 - Providing Commonwealth Transportation Board with monthly financial progress reports on maintenance (and other fund) spending
 - Improving condition of interstate and primary pavements and bridges:
 - Anticipate meeting interstate pavement target by June 2012
 - Anticipate meeting primary pavement target by June 2013
 - Anticipate meeting bridge target by June 2012



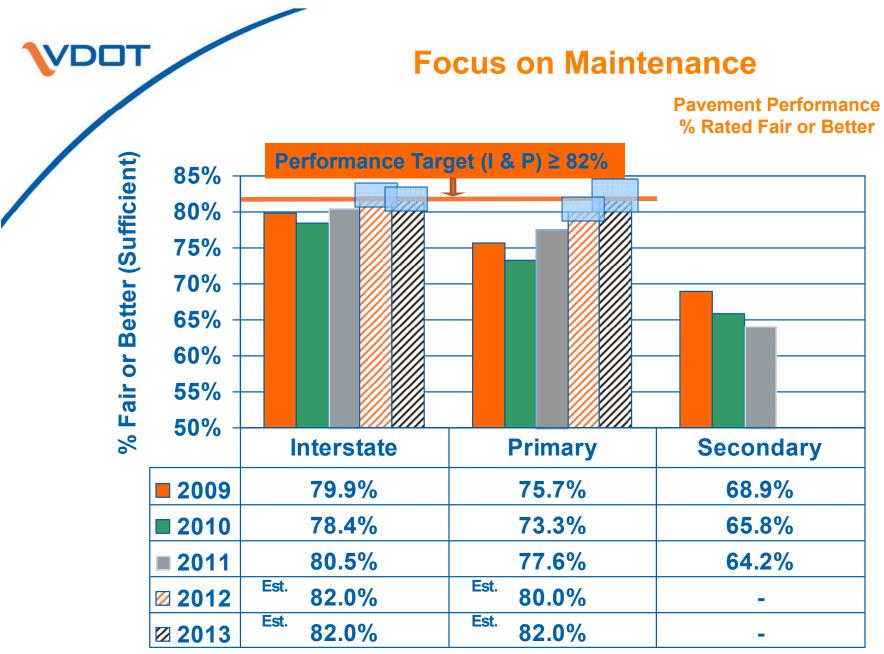
Focus on Maintenance



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Percent of Structurally Sufficient Structures

As of June 17, 2011 - Statewide - System wide



- Paved almost 50% more lane miles in calendar year 2011 than in 2010

- Almost 60 percent (2,239 lane miles) increase on the secondary system



Focus on Emergency Response



Focus on Delivery

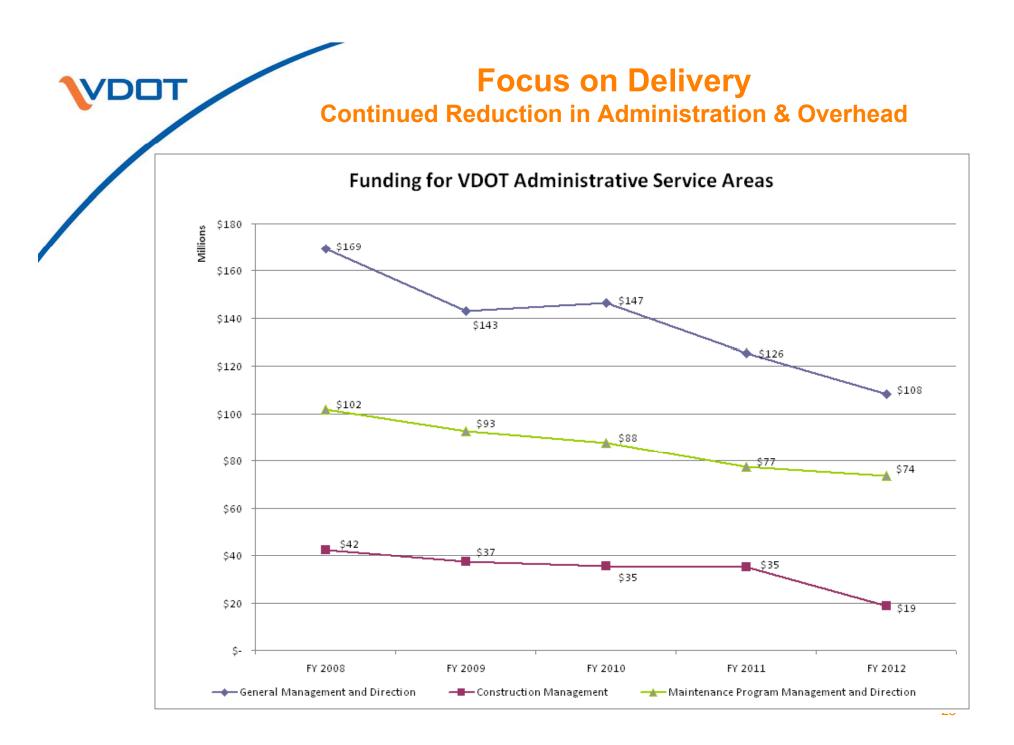
Project Development:

- Accelerate advertisement of existing projects
 - Advertised / awarded \$1.2 Billion in maintenance and construction contracts from July, 2010 to December 31, 2010
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 - ✓ Included ~\$396 million In Design Build Contracts
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- Implement a risk based approach that would shorten the project development process by simplifying the rules on smaller, low-risk projects
 - ✓ Developed and adopted new program where projects < \$5 million require minimal Central Office approvals (~ 85 % of projects; 15% of the dollars)

Focus on Delivery

Funding:

- Obligate all federal funding (~ \$860 million annually)
 - ✓ Obligated all federal funds in FY11 and FY12
 - As a result, VDOT received an additional \$32 million In FY11 and \$50 million in FY12
 - ✓ Increase in FY12 due to meeting all ARRA requirements
- Obtain approval from FHWA to use toll credits
 - ✓ ~ \$350 million in credits have been programmed in the FY12-17 SYIP
- Eliminate the federal revenue reserve to allow better leveraging of existing resources (\$524 million).
 - ✓ These funds have been programmed in the FY12-17 SYIP
- Revise reserve cash and funding policies to reduce from a 5 ½ month reserve to a 60 day reserve (\$200 million)
 - ✓ Used \$250 million of reserve to capitalize Virginia Transportation Infrastructure Bank
 ²²



Focus on Organizational Efficiency

District Operations:

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- Focus on the Residencies
- Increased Delegated Authority
 - (e.g. Tier 1/Tier 2 project approvals)
- Shoring up Key Areas
 - (e.g. TAMS monitors, environmental monitoring, etc.)
- Encouraging District/Industry Meetings

Central Office:

- Achieved Targeted Staffing Levels
- Achieved Targeted Division Levels
- Streamlining Business Procedures
 - Programming
 - Procurement
 - Human Resources
 - Local Agreements
 - Financial Transactions
- Reviewing Performance Metrics
 - Reviews with Executives
 - Division Administrators' Council

Moving Forward

The Agency must:

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- Stabilize staffing levels and solidify organizational structure
- Align business processes to new organizational structure
- Capitalize on opportunities to operate more effectively
- Focus limited resources on core functions ("do a few things well")
- Foster a climate of innovation and problem solving
- Continue to expand business opportunities and partnerships with the private industry
- Improve the working environment for our staff (morale, development and training opportunities, etc.)

Internally, our Business Plan is helping us get there...²⁵

Moving Forward

Ideas to Consider that allow VDOT to operate more entrepreneurial and as a self service agency

- Introduce additional flexibility to charge for "use" of the Commonwealth's right-of-way (integrated signing program, permitting, cell tower leasing, etc.)
 - Better enable Commonwealth to capture "market rates"
- Encourage and enable local government partners to raise additional revenue and to oversee local road projects
- Allow VDOT to employ innovative measures to attract and retain quality employees
 - Instill ability to respond to market based conditions for labor pools and workforce needs
 - Establish programs that help compete with private sector
- Streamline permitting and real estate requirements
 - Seek reviews and coordination at the local level
- Allow VDOT to operate independent of eVA

- VDOT is single largest agency in terms of procurement transactions
- Less bureaucracy needed to update two procurement systems (Cardinal can be utilized)



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