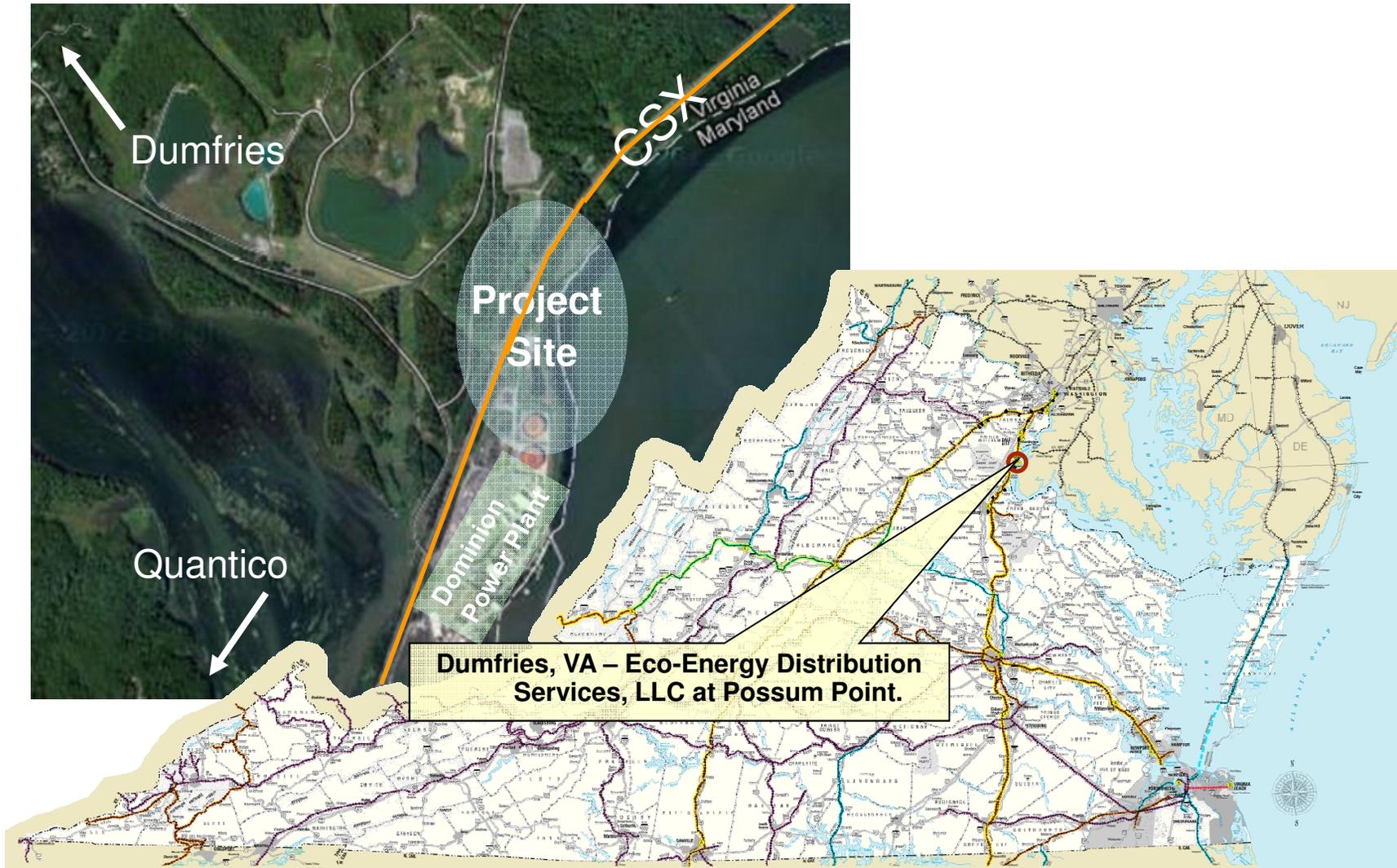


Rail Industrial Access Program Application Briefing

Eco-Energy Distribution Services, LLC

Kevin B. Page
Chief of Operating Officer

Proposed Staging Track Site



December 5, 2012

Project Summary

- ❑ Application for \$450,000 towards construction of approximately 8,400 feet of track.

- ❑ Application details:
 - 3,200 railcars of biofuels annually
 - \$1 Million rail project investment
 - \$7.5 Million total capital investment in facility
 - Creates at least 10 new jobs

- ❑ Application scores 54 of 100 points. Scores greater than 50 are referred to the CTB for consideration.

Applicant Profile

- ❑ Eco-Energy Holdings has grown from 625 million gallons of biofuels to 1.2 billion gallons in 2011.
- ❑ Grantee anticipates 3,200 annual railcars of biofuels to the new site at Possum Point.
- ❑ Project will reduce truck traffic, especially tank truck traffic on I-95, transporting biofuels to the Northern Virginia market.
- ❑ Eighty (80) rail car staging track and fifteen (15) rail car offload area will serve a new 1.5 mile manifold pipeline running down CSX property to the Nustar Dumfries fuels blending terminal.

December 5, 2012

Requested Project Funding

Applicant	Fiscal Year of Allocation	Recommended for CTB Allocation	Local Match (Minimum)
Eco-Energy Distribution Services, LLC	2013	\$450,000	\$150,000

A grantee match is required for amounts above \$300,000. A dollar for dollar match is required up to the limit of an additional \$150,000. The Applicant will invest \$550,000 + of their own funds in the rail project. Total capital investments in the facility expansion are estimated at \$7.5 Million.



www.drpt.virginia.gov

drptpr@drpt.virginia.gov

804-786-4440