

Civil Rights and Toll Relief Update

Grindly Johnson
Deputy Secretary of Transportation



DBE Certification Requirements

- √ 51% owned and controlled by one or more socially and economically disadvantaged individuals
- ✓ Small Business Administration
 - ✓ Annual gross receipts \$23.98 million
 - ✓ Personal net worth not to exceed \$1.32 million



Business Opportunity and Workforce Development Center (BOWD)

- * Established in 2007
 - ✓ Empowers DBE firms with the tools to become self-sufficient and competitive
 - ✓ Partnerships with diverse group that makes things happen
 - ✓ Provides business assessment tools
 - ✓ Marketing and web design
 - ✓ Targeted assistance with cash flow management, business plan development and work plan
 - ✓ Redesign to: increase the number of new DBEs; increase the number of DBEs to become prime contractors; increase the number of opportunities for partnership/mentoring/training from prime contractors; partner with industry associations to meet mutual goals



Transportation DBE Advisory Council (TDAC)

- Provides recommendations to VDOT Commissioner, and appropriate divisions, on behalf of DBE firms
 - ✓ Meets quarterly around the state
 - ✓ VDOT/DBE Advisory Council formed 2015
 - ✓ Joint committee of upper and middle management at VDOT and the TDAC formed to improve business and operational functions for the DBE firms



Virginia Small Business Enterprise Program (VSBEP)

- Increase number of competitively awarded contracts to small businesses
- Maximize contract opportunities
- Minimize contract bundling
- Promote use of small business in VDOT contract and subcontract opportunities (Prime)



Meeting the Challenges

VDOT – Internal Processes for SWaM

- ✓ Update policies, procedures and EWPs to reflect directives in EO20
- ✓ Improve SWaM subcontractor data collecting
- ✓ Add special provision to report SWaM subcontracting payments on construction contracts



Meeting the Challenges for SWaM

VDOT – Goods, Services & Capital Outlay

- ✓ De-bundle maintenance service contracts currently \$40M annually, remove set-aside cap restriction
- ✓ Capital Outlay architectural design contracts set aside for award to certified small businesses
- ✓ Small business subcontractor reporting requirements added to facility construction contracts



SWaM Expenditures – FY17 2nd Quarter

FY2017 Target	FY2016 EOY	SWaM FY17 Q2	SB	WB	MB
42%	39.75%	34.64%	25.81%	4.48%	4.36%
		\$224,773,5841.25	\$167,431,397.07	\$29,039,570.93	\$28,302,613.25



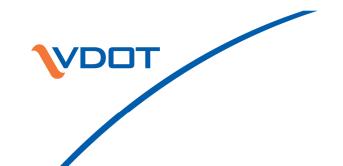
VDOT SWaM Percent Participation Comparison

Business Type	FY 06	FY 14	FY 15	FY 16	
Small	6.16%	23.25%	26.95%	26.08%	
Women	3.79%	2.94%	4.84%	6.24%	
Minority	1.67%	3.30%	5.60%	7.44%	
SWaM	11.62%	29.48%	37.39%	39.75%	

VDOT

P3 Project Expenditures

Project	Description	Contract Amount	DBE Goal	DBE Goal Amount	SWaM Goal	SWaM Goal Amount
395 Express Lanes Ext.	Eight-mile extension of the 95 Express Lanes from Edsall Road in Fairfax City to Eads Street in Arlington.	\$336M	10%	\$33.6M	19%	\$68.84M
I-66	Outside the Beltway	N/A	15%	N/A	27%	N/A
I-66	Inside the Beltway (No Federal Funds)	N/A	0%	N/A	0%	N/A
I-495 Express Lane	Capital Beltway High Occupancy Toll (HOT) Lanes	\$1.347B	15%	\$202M	25%	\$326M
I-95 Epress Lanes	High Occupancy Toll Lanes	\$655M	10%	\$65M	19%	\$124M
Elizabeth River Tunnels	Rehabiltation of existing downtown and Midtown tunnels, the construction of a new parallel midtown tunnel, and the extension of the MLK Freeway	\$897M	12%	\$107M	23%	\$202M



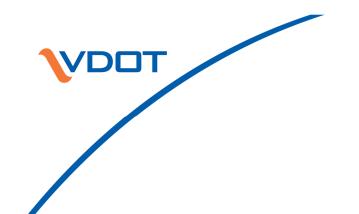
Toll Relief

Toll Relief

- ✓ The Toll Relief Program was developed to help ease the financial burden of Elizabeth River Tunnels tolls on Norfolk and Portsmouth residents most impacted
- ✓ The first program of its kind in the nation offers a 75-cent per trip refund to qualified Norfolk and Portsmouth residents who frequently travel through the Downtown and Midtown tunnels

Program Funding

✓ Elizabeth River Crossings, operators of the Elizabeth River Tunnels, will pay \$500,000 a year for 10 years to help offset the cost of tolls on those users most financially stressed.

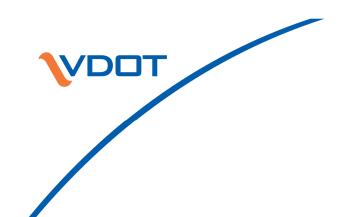


Toll Relief (continued)

To qualify for Toll Relief, participants must:

- ✓ Reside in Norfolk or Portsmouth
- ✓ Earn \$30,000 or less per year
- ✓ Have or open a Virginia E-ZPass account

Once a participant's Virginia E-ZPass transponder has recorded eight or more trips through the Downtown or Midtown tunnels during a calendar month, a 75-cent per trip refund is credited to his or her Virginia E-ZPass account.



Toll Relief (continued)

2017 Toll Relief Application Period and Results

- ✓ The 2017 application period began Thursday, Dec. 1, 2016, and concluded Wednesday, Feb. 15, 2017
- √ 2094 people were approved
- √ Toll relief benefits began March 1, 2017



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