# Rail Industrial Access Fund Program Update

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# Rail Industrial Access Program Overview

Code of Virginia § 33.2-1600.

The General Assembly declares it to be in the public interest that access railroad tracks and facilities be constructed to certain industrial commercial sites...

- Provides grant funds for rail access tracks to new or expanding industry.
- Grantees must achieve public benefit in exchange for public funds/investment.

# Rail Industrial Access Program Overview



RIA Project: Carmeuse Lime & Stone f Northern Virginia

- Applications must achieve 50 points or greater for staff recommendation.
- •Grantees must achieve Performance Requirements within 5 years.
- Up to \$450,000 per jurisdiction each year

# Rail Industrial Access Repayment Policy

- Failure to achieve Performance Requirements qualifies Grantee for repayment of grant funds.
- Due to the recession, many Grantees failed to achieve full carload commitments.
- •<u>In 2013 the CTB approved a partial repayment policy.</u> This calculates repayment based on the Performance not achieved.
- •Two year extensions were granted to 11 of the 20 Grantees within their 5 year Performance window during the recession.

#### **Grants Awarded since 2004**

Grants Awarded by CTB	Grantees Still Reporting	Grantees Meeting Performance	Grantees Not Meeting Performance	Grants Not Advanced	Grantees Not Yet in Performance
88	11	22	20	24	11

#### **Grantees in Repayment**

	Grantee	<b>Amount Repaid</b>
1.	City of Danville	\$450,000
2.	County of Pittsylvania	\$450,000
3.	Mohawk Carpets	\$120,463
4.	84 Lumber (2 grants)	\$98,690
5.	Austin Sales	\$ 7,872
6.	Annandale Mill Works	\$10,667
7.	BleachTech	\$ 4,621
8.	Alderman Railcar	\$265,000

# **Grantees Up for Repayment** (extensions expired in 2014)

	Grantee	Repayment Amount
1.	Pounding Mill Quarry	\$63,900
2.	Bellwood Investments	\$228,000
3.	Best Eastern Transfer & Storage	\$201,243
4.	Toll Integrated Systems	\$405,000
5.	Gerdau Ameristeel	\$193,860
6.	James Hardie Building Products	\$282,690
7.	Total Distribution of Virginia	\$62,257
8.	Quality Culvert	\$401,625
9.	Lane Enterprises	\$277,721
10.	New Millennium	\$100,800
11.	Kraft Foods Global	\$104,400

#### **Requests for Exceptions**

DRPT has two pending requests for exceptions to contract terms:

#### 1. Carmeuse Lime & Stone

- •Entered into an Agreement with the Commonwealth on October 24, 2011
- Committed in their Agreement to 2,600 carloads
- •Is currently in its third year of performance
- •Requested an amendment to their carload commitment from 2,600 to 1,950 carloads

#### Requests for Exceptions (cont.)

DRPT has two pending requests for exceptions to contract terms:

#### 2. Best Eastern/Rhapsody Land

- •Entered into an Agreement with the Commonwealth on June 17, 2004
- Committed in their Agreement to 315 carloads
- Was granted a two year extension to meet Performance
- Highest performing year during their Performance period (7 years) was 116 carloads
- Has been notified by DRPT they must repay \$201,243 or 63% of their grant

#### **CTB Options**

- Uphold current Repayment Policy adopted in 2013.
- Grant one additional three-year extension per grant on a programmatic basis provided that the Grantee is still conducting business and has expressed an attempt to meet its goal within the next 12 months.
- •Allow Grantees to negotiate their own repayment options to the satisfaction of the Director of DRPT.

#### Considerations for the CTB

- Consistency in program enforcement.
- Responsible use of taxpayer money.
- Use of public funds must achieve public benefit.
- Exceptions may undermine the ability of the Department to manage future repayments.
- Only the Commonwealth Transportation Board can make exceptions.



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