

E-ZPass – Hampton Roads

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Agenda

E-ZPass Distribution in Hampton Roads

- Goals
- □ Status
- □ Early distribution challenges
- □ VDOT/Faneuil preparation

VDOT E-ZPass marketing and outreach



Goals

- Distribute 75,000 new E-ZPass transponders in the region by Feb. 1 (CTB Nov 2013)
 Meets 50% penetration goal per ERC
- **Establish a strong E-ZPass retail program in the region**
- Open two new Customer Service Centers...Portsmouth and Norfolk
- > Execute an effective VDOT E-ZPass marketing plan
- Ensure customer service is convenient, fast and easy





Path to 75,000 new transponders in region by February 1

- > 128,000 transponders in the region on October 31, 2013
- > 203,000 transponders in the region by February 1

To Date:

- 42,000 transponders distributed since November 1, 2013
- > 27,000 distributed since January 1, 2014
- 33,000 transponders need to be distributed by February 1 to meet goal



- > Now have 5 retailers in region providing 20 retail locations
- VDOT E-ZPass Customer Service Centers (CSCs)
 - □ Have six functional CSCs in region
 - Existing CSC at Coleman Bridge
 - □ Opened two dedicated CSCs Norfolk and Portsmouth
 - □ Three temporary CSCs through co-location with other entities
 - ERT
 - CBBT
 - DMV

□ CSCs at Norfolk, Portsmouth and ERT now open seven days a week

□ CSCs have capacity to process 1,500 transactions a day



> Online

EZPassVA.com accepts applications 24/7; website capacity increased ten-fold

Phone

□ Toll free number available 7 a.m. to 7 p.m., now seven days a week

- □ 15 additional customer service representatives to take calls
- Capacity to process 4,000 transponders per day through web and phone
- > Total combine capacity of 5,500 transponders a day

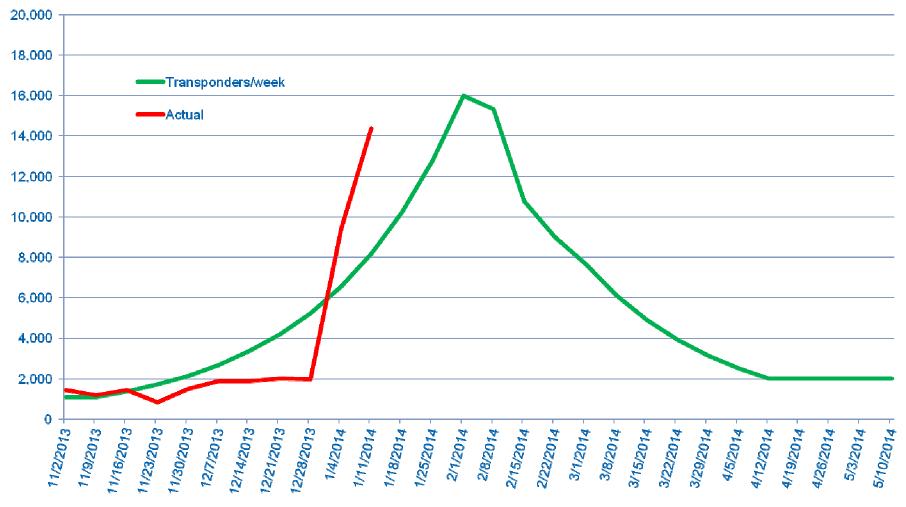


- Participating in community events to promote E-ZPass
 - □ HRADA 2014 International Auto Show (327 transponders)
 - □ Old Dominion University (2 events; 303 transponders at first event)
 - □ Newport News Shipbuilding (4 events scheduled)
 - □ Tidewater Community College (4 events scheduled)
 - □ Naval Medical Center, Portsmouth
 - □ Norfolk State University



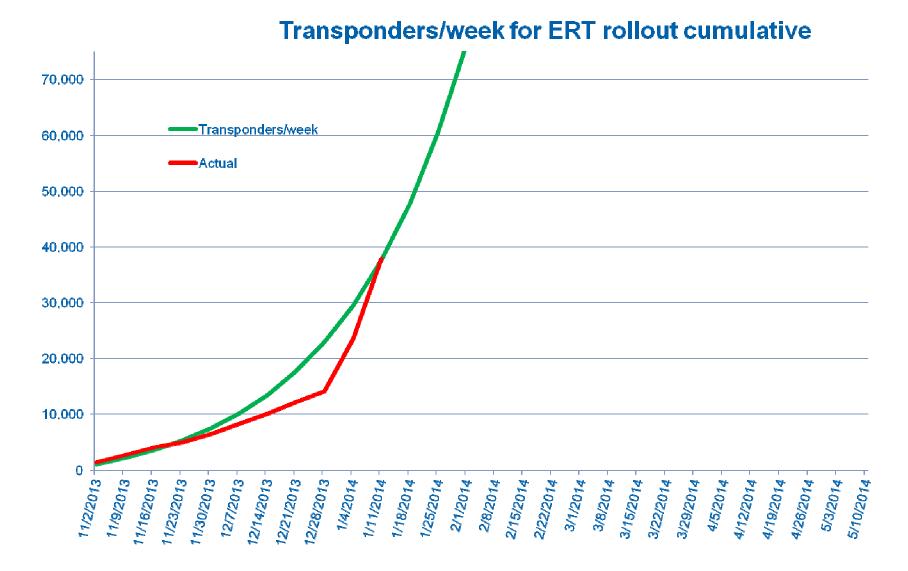
Anticipated Weekly Activity

Transponders/week for ERT rollout





Anticipated Cumulative Activity



9



- Support rapid delivery of retailer transponder restocking orders:
 Inventory maintained in Portsmouth
 - □ Same day delivery service via courier if necessary
- Addressed wait times at Customer Service Centers:
 - **Extended operations to 12 hours a day, seven days a week**
 - Streamlined application process so data entry occurs during off-peak hours
 - □ Provide On-The-Go kits on site
- > Increased E-ZPass online capacity to improve response time
- Increase Call Center capabilities to reduce wait times

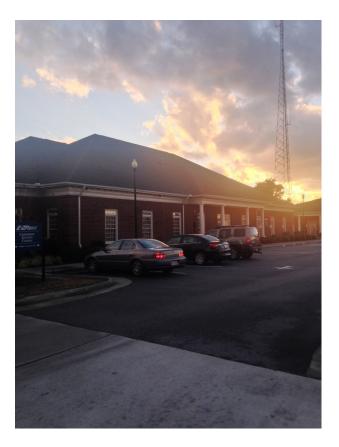


- Expand retail network
 - □ Other local governments showing interests
 - □ Continue to seek additional opportunities
- Transponder inventory on hand more to come
 96,000 transponders w/ 37,000 due for Jan delivery
 55,000 On-The-Go packages in stock w/ 26,000 due for Jan delivery



Norfolk Customer Service Center

- > Opened December 2nd
- Full account services provided
- ➢ 6 customer service representatives
- > On-The-Go packages available
- Secondary fulfillment center to augment Clifton Forge





Portsmouth Customer Service Center

- > Opened December 23rd
- Full account services provided
- 6 customer service representatives
- > On-The-Go packages available





Retail Locations

Since November 1st Retailers increased from 2 to 6 and number of locations increased from 6 to 20





Transponder Distribution Locations

Customer Service Center	Retailers
E-ZPass CSC	Norfolk Visitors Info Center
1701 Church Street	9401 4 th View St.
Norfolk, VA	Norfolk, VA 23503
DMV/E-ZPass	Norfolk Visitors Info Center
813 Greenbrier Pkwy	232 E. Main St.
Chesapeake, VA 23320	Norfolk, VA 23510
	Characteristic City Type surger Office
ERC/E-ZPass	Chesapeake City Treasurer Office
700 Port Centre Pkwy, Suite 2B Portsmouth, VA 23704	306 Cedar Road Chesapeake, VA 23322
CBBT/E-ZPass	Chesapeake City Treasurer Office
32386 Lankford HWY	1205 20 th St.
Cape Charles, VA 23310A	Chesapeake, VA 23324
Coleman E-ZPass CSC	Chesapeake City Treasurer Office
1811 George Washington Memorial Pkwy	824 Old George Washington HWY
Gloucester Point, VA 23062	Chesapeake, VA 23323
E-ZPass CSC	Chesapeake City Treasurer Office
Victory Crossing Shopping Center	2808 Taylor Road
4010 Victory Blvd	Chesapeake, VA 23321
Portsmouth, VA 23701	
	Creekmore Hardware
	1303 Bainbridge Blvd
	Chesapeake, VA 23324
	Portsmouth City Treasurer's Office; 801 Crawford
	Street, First Floor-City Hall
	Portsmouth City Treasurer's Branch Office;
	Portsmouth City Library (Churchland), 4934 High
	Street-West
	11 Pit Stop Convenience Stores in the HRD region



Transponder Distribution Locations

Get your E-ZPass transponder

You can get your *E-ZPass* a number of ways using a variety of payment methods. Just use the chart below to find your preferred payment type and location:



See back cover for contact information and locations.

Online and to find retail locations www.EZPassVA.com

Telephone 877-762-7824 Monday-Friday 7 a.m. - 7 p.m.

Service Center Locations

Gloucester Point near Coleman Bridge 1811 George Washington Memorial Highway Gloucester Point, VA 23062 Monday 8 a.m. - 6 p.m. Tuesday - Wednesday 9 a.m. - 6 p.m. Thursday - Riday 8 a.m. - 5 p.m.

Northern Virginia 610 Herndon Parkway, Suite 900 Herndon, VA 20170

Monday-Friday 8 a.m. - 7 p.m.

Richmond 175 Wadsworth Drive North Chesterfield, VA 23236 Monday-Riday 8 a.m. - 6 p.m.

Virginia Department of Motor Vehicles -Chesapeake 813 Greenbrier Parkway Chesapeake, VA 23320 Monday - Friday 8 a.m. - 5 p.m. Saturday 8 a.m. - 12 p.m.

Elizabeth River Tunnels through Spring 2014 700 Port Centre Pkwy Suite #28 Portsmouth, VA 23704

Norfolk 1701 Church Street Norfolk, VA 23504

Portsmouth 4010 Victory Blvd Portsmouth, VA 23701

Mail

E-ZPass Customer Service Center PO, Box 1234 Clifton Forge, VA 24422-1234 Application forms available for download at www.EZPassI/A.com



E-ZPass payment options More choices than ever

