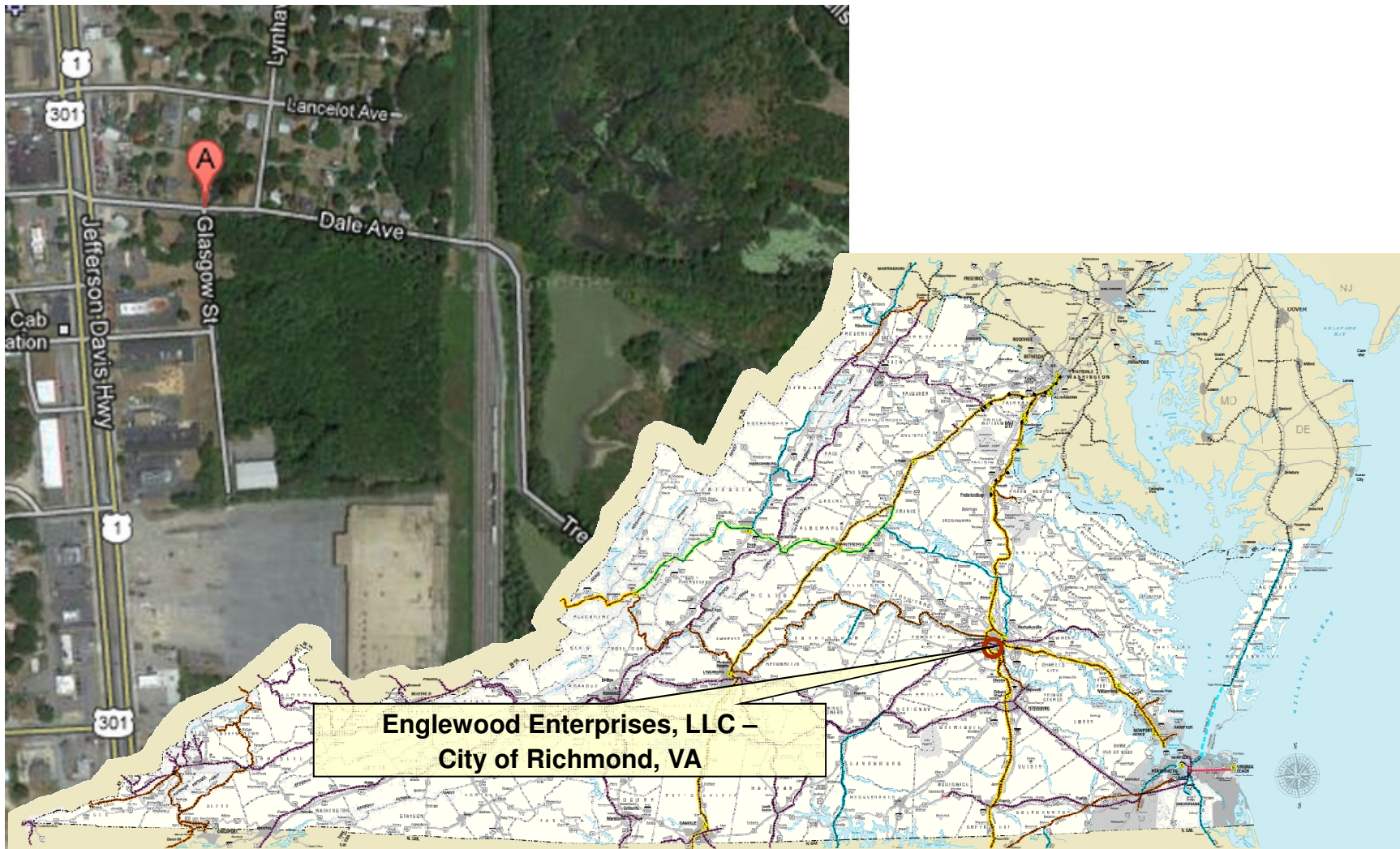


# Rail Industrial Access Program Application Briefing

## Englewood Enterprises, LLC

**Kevin B. Page**  
**Chief of Operating Officer**

# Proposed Unloading Track Site



January 16, 2013

# Project Summary

- ❑ Application for \$262,500 towards construction of approximately 2,000 feet of track.
  
- ❑ Application details:
  - 600 railcars of biofuels annually
  - \$1.25 Million rail project investment
  - \$1.75 Million total capital investment in facility
  - Creates at least 2 new jobs
  
- ❑ Application scores 70 of 100 points. Scores greater than 50 are referred to the CTB for consideration.

# Applicant Profile

- ❑ Chattanooga based company providing transloading of biofuels.
- ❑ Grantee anticipates 600 annual railcars of biofuels railed from the Midwest to Richmond to be piped from the proposed unloading facility to Kinder Morgan.
- ❑ Most railcar unloading require an average of 3.5 tanker loads to transfer a single railcar of ethanol to the end user.
- ❑ Englewood is positioning to provide direct pipeline connect to the end user. Eliminating truck traffic from local highways.
- ❑ This is the second phase, known as the Richmond “South” site. Two additional jobs are associated with this phase. Four jobs were associated with the Richmond “North” project. No RIA funds were received for the first phase.

# Requested Project Funding

<b>Applicant</b>	<b>Fiscal Year of Allocation</b>	<b>Recommended for CTB Allocation</b>	<b>Local Match (Minimum)</b>
<b>Eco-Energy Distribution Services, LLC</b>	<b>2013</b>	<b>\$262,500</b>	<b>\$0</b>

No grantee match is required for amounts below \$300,000. The Applicant will invest \$987,500 of their own funds in the rail project. Total capital investments in the facility expansion are estimated at \$1,750,000 Million.



[www.drpt.virginia.gov](http://www.drpt.virginia.gov)

drptpr@drpt.virginia.gov

804-786-4440