

Rail Industrial Access Program Application Briefing

**BleachTech LLC
City of Petersburg**

**Kevin B. Page
Chief of Operating Officer**

Applicant Proposed Expansion Site



December 5, 2012

Project Summary

- ❑ Application for \$40,000 towards construction of approximately 100 feet of track.

- ❑ Application details:
 - 100 additional railcars annually from expansion
 - \$ 40,000 rail expansion of 50 ft on each receiving track
 - \$400,000 total capital investment
 - Currently employs 27 full time employees

- ❑ Application scores 54 of 100 points. Scores greater than 50 are referred to the CTB for consideration.

Applicant Profile

- ❑ BleachTech LLC is a chemical manufacturing company producing bleach, hydrochloric acid and liquid caustic soda. All of the output from the plant is shipped in bulk tank trucks or rail cars.
- ❑ Expanding business requires additional railcar capacity.
- ❑ Currently can only handle 6 railcars at a time.
- ❑ Additional rail will increase number of cars from six to eight and overcome logistic issues. BleachTech will increase output to accommodate demand.
- ❑ Additional railcars will add 100 railcars annually to outbound production.

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Requested Project Funding

Applicant	Fiscal Year of Allocation	Recommended for CTB Allocation	Local Match (Minimum)
Eco-Energy Distribution Services, LLC	2013	\$40,000	\$0

A grantee match is not required for amounts \$300,000 or less. Total capital investments in the facility expansion are estimated at \$400,000 and include a new maintenance building, site improvements, concrete driveways, and additional tank trailer parking.



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