

FY 2011 Budget / Actual Performance through January 2011

John W. Lawson Chief Financial Officer February 16, 2011



3.1 percent.

CTF Revenue Collections

- State revenue collections are improving.
 Year-to-date CTF revenues are up 4.7 percent including transfers directed by the Appropriation Act.
 Motor Fuels Tax collections are up 2.1 percent compared to last year, however, currently below the expected annual growth of
- Motor Vehicle Sales and Use tax collections are up 12.9 percent.
 - Exceeding the estimated 6.9 percent growth for the year.
 - Vehicle sales are slowly improving thanks to the combination of new vehicle offerings, better access to credit, a steadier labor market, and the release of pent-up demand.
- ☐ Year-to-date sales tax collections have increased by 2.0 percent when include the transfers directed by the Appropriation Act.
- □ Revenue collections for the remainder of the year need to be strong to meet the current revenue forecast.



Highway Maintenance & Operating Fund and Transportation Trust Fund Revenues

(Dollars in Thousands)

		,	% Annual		
Revenue	FY 2011 Estimate	FY 2011	FY 2010	% Change	Growth Required by Estimate
Motor Fuel Taxes	\$ 855,500	\$ 434,761	\$ 425,739	2.1	3.1
Priority Transportation Fund (PTF)	150,300	140,327	139,102	0.9	0.8
Motor Vehicle Sales and Use Tax	506,500	302,231	267,725	12.9	6.9
State Sales and Use Tax	480,800	275,132	296,801	(7.3)	(2.0)
Motor Vehicle License Fees	234,800	132,729	125,405	5.8	2.0
International Registration Plan	61,300	27,535	26,038	5.7	2.6
Recordation Tax	32,200	20,926	21,434	(2.4)	(8.5)
Interest Earnings	38,600	9,234	6,294	46.7	68.1
Misc. Taxes, Fees and Revenues	 12,700	 7,368	7,077	4.1	(0.4)
Total State Taxes and Fees	\$ 2,372,700	\$ 1,350,243	\$ 1,315,615	2.6	3.0



Federal Revenue

- □ VDOT's federal revenue collections through January are \$124.4 million greater than through the same period of the prior year.
- ☐ The majority of the increase is related to construction and ARRA activity.

(Dollars in Thousands)

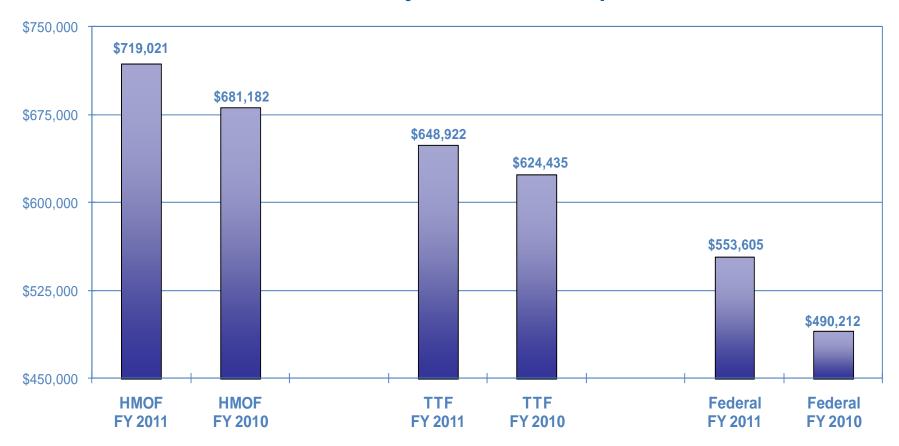
	FY 2011 % of Total			 FY 201			
Program		Revenue	Revenue	 Revenue	Revenue	[Difference
Construction	\$	384,153.8	58.6%	\$ 336,702.3	63.3%	\$	47,451.5
Maintenance		139,430.7	21.3%	132,547.3	24.9%		6,883.4
ARRA		115,541.5	17.6%	50,459.3	9.5%		65,082.2
Planning & Research		6,905.3	1.1%	6,984.2	1.3%		(78.9)
Debt Service		3,922.4	0.6%	-	0.0%		3,922.4
Other Programs		6,039.5	0.9%	 4,859.8	0.9%		1,179.7
Total VDOT Programs	\$	655,993.3	100%	\$ 531,553.0	100%	\$	124,440.3



Revenue Collections From Major Sources FY 2011 and FY 2010 through January 31

(Dollars in Thousands)

Revenue collections for all major sources are up from FY 2010.



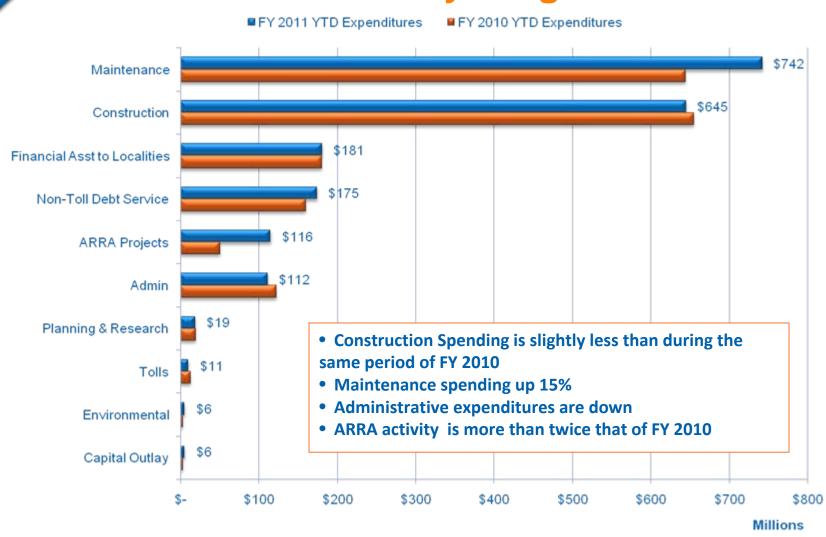


Spending through January 2011

- ☐ FY 2011 expenditures continue to exceed last year.
- □ Expended \$2.01 billion through January 31, 2011 \$161.2 million greater than in FY 2010
- □ Represents 48 percent of the \$4.22 billion operating budget expended through 58 percent of the fiscal year.
- **□** 37 percent of total spent on maintenance.
- **□** 32 percent of total spent on construction.



Expenditures through Januaryby Program





Spending through January by Program

(Dollars in millions)

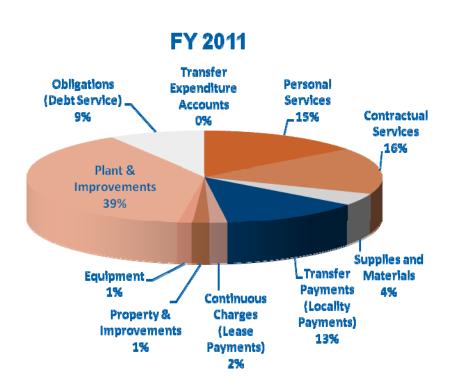
			FY 2011		 FY 2010						
			YTD	%		YTD	%				
Program		Budget	Expended	Expended	Budget	Expended	Expended				
Environmental	\$	12.5	\$ 5.9	47.0%	\$ 8.8	\$ 3.	5 39.6%				
Planning & Research		47.1	19.4	41.2%	47.3	19.	2 40.5%				
Construction		1,022.9	645.0	63.1%	1,018.0	655.	0 64.3%				
ARRA		294.4	115.5	39.2%	305.3	50.	5 16.5%				
Maintenance		1,900.6	742.4	39.1%	1,661.7	644.	1 38.8%				
Tolls		49.1	10.8	22.0%	51.4	13.	3 25.9%				
Financial Assistance to Localities		366.5	181.1	49.4%	353.3	180.	6 51.1%				
Debt Service		281.5	174.7	62.0%	247.4	159.	6 64.5%				
Administrative and Support Services		240.4	111.8	46.5%	255.4	122.	3 47.9%				
Capital Outlay		4.1	5.7	140.2%	2.2	3.	4 153.1%				
Total VDOT Programs		4,219.1	2,012.4	47.7%	3,950.8	1,851.	2 46.9%				
Support to Other State Agencies		42.4	15.5	36.4%	45.0	15.	3 34.0%				
Support to DRPT and Ports Programs*		11.9	13.0	109.0%	 18.5	8.	6 46.2%				
TOTAL	\$	4,273.4	\$ 2,040.9	47.8%	\$ 4,014.3	\$ 1,875.	1 46.7%				

^{*}Spending reflects prior year allocations



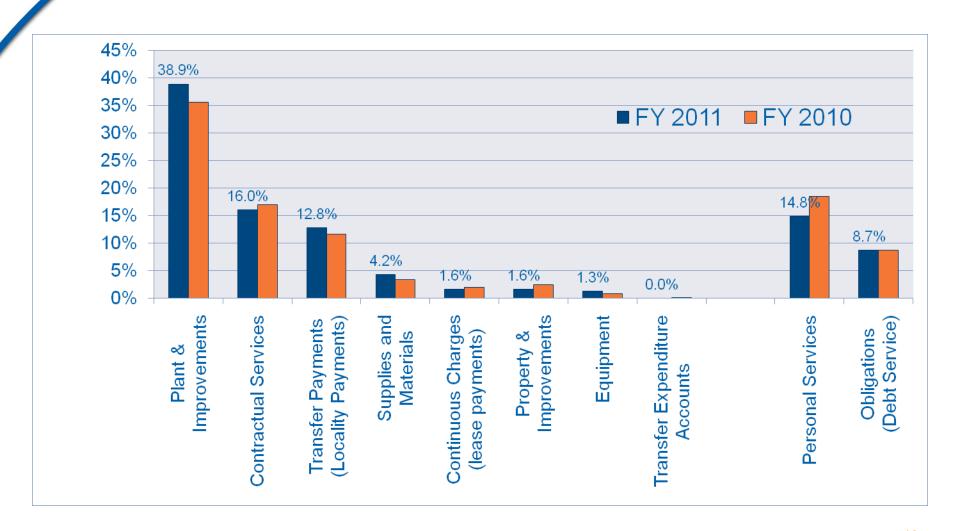
Spending by Category

- ☐ 76 percent of VDOT's expenditure payments are to vendors and local governments.
- □ Personal Services only represents 15 percent of year-to-date expenditures.





Spending by Category FY 2011 compared to FY 2012





Maintenance Program

- Maintenance program spending through January has increased 15 percent over FY 2010
- Expended \$742.4 million compared to \$644.1 million in FY 2010
 - FY 2011 \$603.0 million state; \$139.4 million federal
 - FY 2010 \$511.6 million state; \$132.5 million federal

(Dollars in millions)

	(Bollars III IIIIIII013)											
			2011		FY 2010							
Service Area	All	ocations		enditures to Date	% Expended	Alle	ocations		penditures to Date	% Expended	6 \$ 6 6	erence
Interstate Maintenance	\$	586.1	\$	157.0	26.8%	\$	444.7	\$	139.9	31.5%	\$	17.1
Primary Maintence		676.0		262.9	38.9%		600.8		188.5	31.4%		74.4
Secondary Maintenance		421.9		204.9	48.6%		402.3		194.6	48.4%		10.3
Transportation Operations Services		139.3		61.0	43.8%		130.6		48.6	37.2%		12.3
Program Management and Direction		77.4		56.6	73.1%		83.2		72.5	87.1%		(15.9)
TOTAL	\$	1,900.6	\$	742.4	39.1%	\$	1,661.7	\$	644.1	38.8%	\$	98.3



Maintenance Program

□ Spending activity

- Paving
 - ➤ Have expended \$201.2 million on contract paving (27 percent of total)
- Anti-Icing/Snow Removal
 - > \$109.3 million spent through January
 - > Exceeds FY 2010 spending by \$21.4 million during same period
 - ➤ Has exceeded the related budget for the current year of \$96.9 million

Labor

- > \$15.6 million less than the previous year, an 8 percent reduction
- ➤ Labor accounts for 24 percent of total maintenance expenditures



Construction Program Spending

Total Construction spending was \$645 million, including \$18 million in Construction Management.

- Interstate Construction spending represents 40 percent of total construction expenditures.
- Dedicated and Statewide Construction accounts for 21 percent.

(Dollars in millions)

	,											
	FY 2011 FY 201		Y 2010	Difference								
	Expenditures		Ехре	enditures								
	to	Date	to	o Date	An	nount	Percentage					
Dedicated & Statewide	\$	133.8	\$	91.1	\$	42.7	46.8%					
Construction												
Interstate Construction		257.2		231.0		26.2	11.3%					
Primary Construction		86.7		108.8		(22.1)	-20.3%					
Secondary Construction		59.0		89.8		(30.8)	-34.3%					
Urban Construction		90.1		115.3		(25.1)	-21.8%					
Total Systems Construction		626.9		636.0		(9.1)	-1.4%					
Program Management and		18.1		19.0		(0.9)	-4.5%					
Direction												
TOTAL	\$	645.0	\$	655.0	\$	(10.0)	-1.5%					



Construction Program Spending by System and Phase

(Dollars in millions)

Preliminary engineering spending is consistent with the prior year while Right of Way and Construction expenditures are lower.

FY 2011										
	Prel	iminary							•	
Program	Engineering		Right of Way		Construction		Other			Total
Dedicated & Statewide Construction	\$	13.3	\$	14.0	\$	83.7	\$	22.7	\$	133.8
Interstate Construction		43.5		3.7		210.0		0.1		257.2
Primary Construction		25.3		6.0		55.2		0.2		86.7
Secondary Construction		10.5		7.2		41.0		0.3		59.0
Urban Construction		9.4		20.4		59.3		1.0		90.1
Total	\$	102.0	\$	51.4	\$	449.2	\$	24.2	\$	626.9

FY 2010 Phase										
Prelimi	nary									
Engineering		Right of Way		Construction		Other			Total	
\$	11.4	\$	3.5	\$	73.6	\$	2.6	\$	91.1	
	41.4		5.4		184.1		0.1		231.0	
	21.7		23.1		64.8		(0.7)		108.8	
	13.4		11.3		63.6		1.5		89.8	
	14.1		21.6		76.4		3.1		115.3	
\$ 1	L01.9	\$	65.0	\$	462.5	\$	6.6	\$	636.0	
	Enginee \$	\$ 11.4 41.4 21.7 13.4 14.1	\$ 11.4 \$ 41.4 21.7 13.4 14.1	Engineering Right of Way \$ 11.4 \$ 3.5 41.4 5.4 21.7 23.1 13.4 11.3 14.1 21.6	Engineering Right of Way Const \$ 11.4 \$ 3.5 \$ 41.4 5.4 21.7 23.1 13.4 11.3 14.1 21.6	Engineering Right of Way Construction \$ 11.4 \$ 3.5 \$ 73.6 41.4 5.4 184.1 21.7 23.1 64.8 13.4 11.3 63.6 14.1 21.6 76.4	Engineering Right of Way Construction Of \$ 11.4 \$ 3.5 \$ 73.6 \$ 41.4 5.4 184.1 21.7 23.1 64.8 13.4 11.3 63.6 14.1 21.6 76.4	Engineering Right of Way Construction Other \$ 11.4 \$ 3.5 \$ 73.6 \$ 2.6 41.4 5.4 184.1 0.1 21.7 23.1 64.8 (0.7) 13.4 11.3 63.6 1.5 14.1 21.6 76.4 3.1	Engineering Right of Way Construction Other \$ 11.4 \$ 3.5 \$ 73.6 \$ 2.6 \$ 41.4 41.4 5.4 184.1 0.1 21.7 23.1 64.8 (0.7) 13.4 11.3 63.6 1.5 14.1 21.6 76.4 3.1	

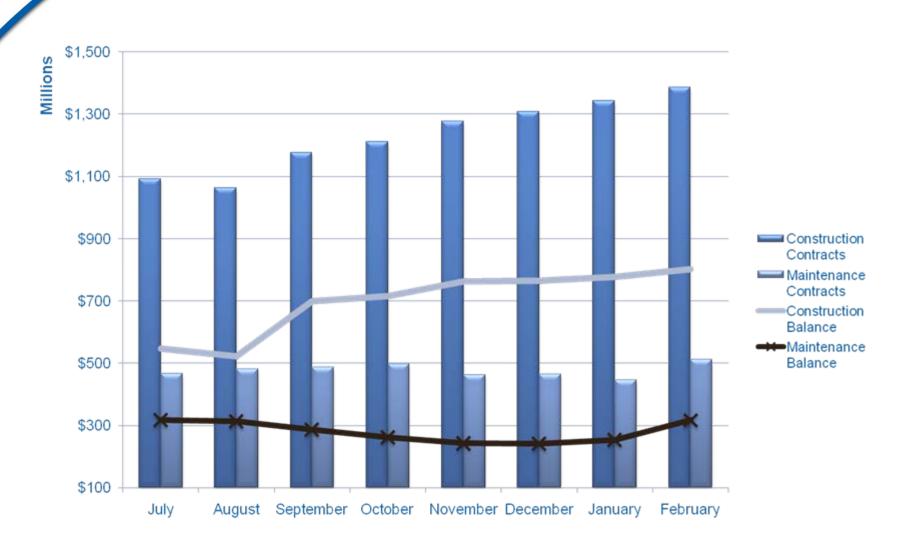


Other Programmatic Areas

- □ Spending on ARRA projects was \$115.5 million, more than double spending in FY 2010 during the same period.
- □ Administrative spending was also down from the prior year.
 - \$111.8 million compared to \$122.3 million in FY 2010
 - Labor expenditures were \$16.2 million less this year, down
 25 percent
- ☐ Other programs are performing consistent with previous experience.



Contract Work Underway





Cash Balances January 31, 2011

(Dollors in millions)

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	FY2011			Year Er	lance	Difference			
Highway Maintenance and Operating		\$	396.3		\$	440.7		\$	(44.4)
Tran Partnership Opportunity Fund			19.1			39.5			(20.4)
Concession Fund			56.8			56.6			0.2
Transportation Trust Funds									
Construction	\$ 422.6			\$ 478.2			\$ (55.6)		
Priority Transportation	188.4			73.9			114.5		
Federal Reimb. Anticipation Notes	0.1			0.1			0.0		
Toll Facility Revolving	135.2	_		131.2			4.0	_	
Total Transportation Trust Fund			746.3			683.4			62.9
ARRA			5.3			5.2			0.1
CPR Bonds Fund (Cash and Securities Held by Outside Trustee)			57.2	_		162.7			(105.5)
Grand Total		\$	1,281.0		\$	1,388.1		\$	(107.1)



Cash Outlook

- □ Current projections including the updated December 2010 revenue forecast, the HMOF balance at year-end will be around \$500 million.
- ☐ The Construction fund is forecasted to end the year down approximately \$120 million.
 - FY 2010 year-end balance reflects \$130 million of anticipated unreimbursed CPR bond expenditures.
 - Projections do not include the use of unspent construction funds as recommended by the audit.



Summary

- ☐ Significant efforts have been made to advertise contracts for additional work.
- □ Spending activity on the new contract work is not expected to begin until Spring.
- ☐ Year-end balances are largely dependant upon how aggressively the industry executes the contract work.
- □ Addressing winter weather has been more costly than planned.
- ☐ Will continue to closely monitor actual revenue collections and expenditures.