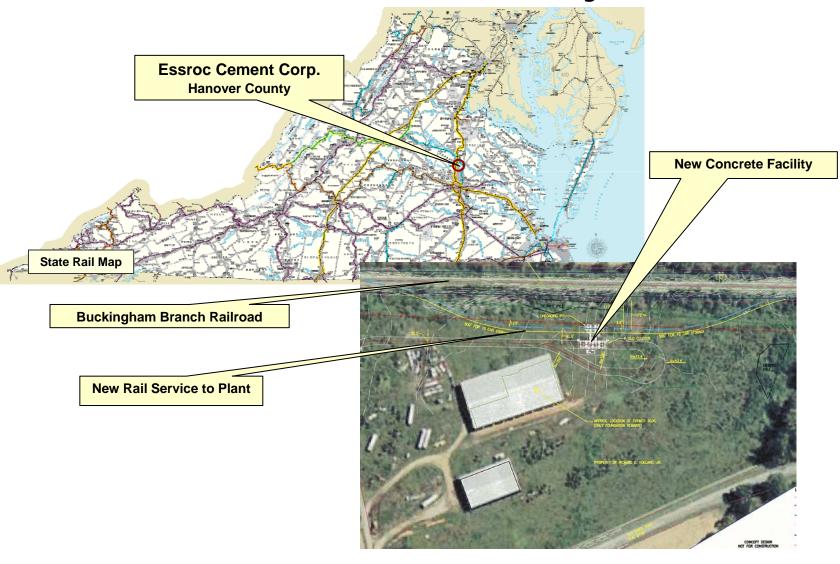


Rail Industrial Access Program Application Briefing

Essroc Cement Corp.Hanover County

Kevin B. Page
Chief of Rail Transportation

Project Location





Project Description

- Essoc Cement Corp. is part of the Italcementi Group, global leaders in cement, building materials, related technologies and research
- Construction of 1,150 feet of rail to support a new facility near Ashland
- □ Project cost: \$351,250
- Project has the support of the Virginia Economic **Development Partnership**
- Rail service to be provided by Buckingham Branch Railroad



Project Benefits

- Local capital investment of \$3.1 million, and creation of four new jobs
- □ Rail access will enable approximately 310 railcar shipments per year



Project Scoring

- Projects are scored based the following criteria:
 - Number of annual carloads
 - Added employment
 - Commonwealth's portion of track construction per initial capital investment cost
 - Jurisdictional unemployment rate as compared to statewide
 - Project endorsement by the Virginia Economic Development Partnership or Department of Business Assistance to bring or expand industry in Virginia
 - Non-state contributions to track construction
 - Contribution to the long term viability of a rail line
- This project scored "Fair" at 61 out of 100 points.



Recommended Project Funding

Applicant	Total Project Cost	Recommended CTB Allocation	Local Match
Essroc Cement Corp.	\$351,250	\$325,625	\$25,625

The Rail Industrial Access program specifies that no more than \$300,000 of unmatched funds may be allocated to any one project in any fiscal year. Rail Industrial Access funds in excess of \$300,000 are matched dollar-for-dollar by the grantee or from other nonprogram sources.

DRPT will present this project for action at the October 2009 CTB meeting.







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